



De la Rey
b2b marketing & promotion

B2B Partner Search in Russia



Reliable & experienced local B2B partners (dealers, distributors and sales representatives) are essential to generate demand, draw and front new customers from Russia or other EAU countries.

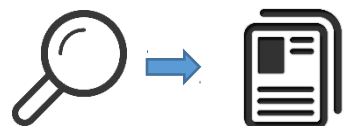
De la Rey Consulting experts are ready to search for Russian B2B partners that meet our client requirements & match the client`s criteria.



Our market data analysis and preliminary negotiations produce a shortlist of eligible potential candidates fitting our clients` specifications and willing to discuss various forms of cooperation directly with our customers or at the B2B meetings we arrange.

Available search options:

B2B Partner Search



Search for potential sales partners in Russia that meet the client`s criteria.

Result:

List of potential Russian partners with description & contacts

Service cost :

450 USD for 10 contacts

Time: 5 days

B2B Partner Search + Feedback



Search for B2B Partners + preliminary negotiations to receive the feedback about cooperation potential

Result:

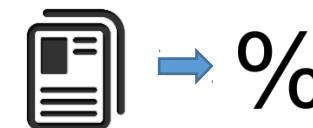
Partner List + Feedback Report

Service cost:

750 USD for 10 contacts with feedback report

Time: 2 weeks

B2B Partner Search + Agency Agreement



In addition to delivering the information De la Rey experts act as commission based commercial agents to generate new sales leads.

Result:

Qualified Sales Leads

Service cost:

By agreement

Time: 4 weeks +



To start the B2B Partner Search we need a detailed description of the required potential partners

Information about potential partners may include:

- Geography of business operations in Russia
- Industry segments for business activities
- English speaking personnel
- Established business contacts with specified customer segments
- Minimal purchase quantity
- Standard delivery and payment conditions and terms
- ___ years in industry sales
- ... etc.

or it can be as short as:

- Top importers of fresh fruit in Moscow Region
- Large equipment suppliers for construction companies in St. Petersburg Region
- Auto spare parts distributors

We are ready to start the partner search!

Company Profile

Established in 2011 De la Rey Consulting Ltd. is a dedicated friendly team of Moscow-based professionals specializing in marketing business solutions for Russia.

De la Rey Consulting`s services include the essentials: market data analysis & market research, B2B partner (Russian importers, dealers & distributors, end customers) search, translation & localization services for newcomers in the Russian market.

We also provide top-level translation services: translate and localize for a wide scope of customers ranging from small law firms to large banks & industrial manufacturers. We translate contracts, corporate documents, statements, product descriptions, user manuals and presentations, booklets and brochures, website content etc. Our working languages are English, German, French, Spanish, Japanese, Chinese, Korean and many others , including all local EAU languages.

Available contact options:

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Kind Regards,
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